CAMP MINI-YO-WE INC. FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Members of Camp Mini-Yo-We Inc. PORT SYDNEY Ontario

Qualified Opinion

We have audited the accompanying financial statements of Camp Mini-Yo-We Inc. which comprise the statement of financial position as at September 30, 2019 and the statements of operations and changes in fund balances operating, development and capital asset funds, statement of changes in fund balances and statement of cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of the entity as at September 30, 2019 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

As is common with many charitable organizations, the entity derives part of its revenue from the general public in the form of contributions, which are not susceptible to complete audit verification. Accordingly, our verification of revenue from this source was limited to the amounts recorded in the records of the entity and we were not able to determine whether any adjustments might be necessary to contribution revenues, excess (deficiency) of revenues over expenses, assets and fund balances.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
 resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,
 intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
 entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

NORTON McMULLEN LLP

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Chartered Professional Accountants, Licensed Public Accountants

MARKHAM, Canada January 27, 2020



CAMP MINI-YO-WE INC. STATEMENT OF FINANCIAL POSITION

As at September 30,

		Оре	rating Fund	C	apital Asset Fund	Er	ndowment Fund	De	velopment Fund		Total 2019		Total 2018
ASSETS													
Current													
Cash		\$	101,220	\$	-	\$	-	\$	-	\$	101,220	\$	155,281
Temporary investments (Note 2)			•		-		44.720		-		44,720		44,742
Receivables			61,284		-		•		•		61,284		83,804
Due from other funds			62,639		-		•		•		62,639		13,232
Inventory			40,341		•		-		•		40,341		37,900
Prepaid expenses (Note 3)			75,234				•		•	_	75,234		55,529
		\$	340,718	\$	-	\$	44,720	\$	-	\$	385,438	\$	390,488
Capital Assets (Note 4)				_	2,324,141		•			_	2,324,141	_	2,282,230
		\$	340,718	\$	2,324,141	\$	44,720	\$	•	\$	2,709,579	\$	2,672,718
LIABILITIES													
Current													
Accounts payable and accrued liabilities		\$	57,234	\$	-	\$	-	\$	-	\$	57,234	\$	72,288
Government remittances payable			142,458		-		•		•		142,458		130,354
Deferred revenue (Note 6)			134,628		-		•		•		134,628		119,487
Due to other funds			•		-		•		62,639		62,639		13,232
Current portion of long-term debt (Note 7)			12,000								12,000		12,000
		\$	346,320	\$	-	\$	•	\$	62,639	\$	408,959	\$	347,361
Long-Term Debt (Note 7)			19,638	_			•			_	19,638	_	31,638
		\$	365,958	\$	•	\$	•	\$	62,639	\$	428,597	\$	378,999
Fund Balances													
Unrestricted		\$	(25,240)	\$	-	\$	•	\$	•	\$	(25,240)	\$	(20,021)
Internally restricted					2,324,141		•		(62,639)		2,261,502		2,268,998
Externally restricted			•		•		44,720			_	44,720		44,742
		\$	(25,240)	\$	2,324,141	\$	44,720	\$	(62,639)	\$	2,280,982	\$	2,293,719
		\$	340,718	\$	2,324,141	\$	44,720	\$		\$	2,709,579	\$	2,672,718
Contingency (Note 10)	۸												

Contingency (Note 10)

Approved by the Board:

Director

Director

See accompanying notes

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CAMP MINI-YO-WE INC. STATEMENT OF CHANGES IN FUND BALANCES

For the year ended September 30, 2019

	Balance Beginning	Revenues	Expenses	Transfers (Note 9)	Balance Ending
Unrestricted Operating Fund	\$ (20,021)	\$ 2,578,021	\$ 2,584,748	\$ 1,508	\$ (25,240)
Internally Restricted Development Fund Capital Asset Fund	\$ (13,232) 2,282,230 \$ 2,268,998	\$ 140,598 - \$ 140,598	\$ 11,646 136,448 \$ 148,094	\$ (178,359) 178,359 \$ -	\$ (62,639) 2,324,141 \$ 2,261,502
Externally Restricted Endowment Fund	\$ 44,742	\$ 1,486	\$ -	\$ (1,508)	\$ 44,720
TOTALS	\$ 2,293,719	\$ 2,720,105	\$ 2,732,842	<u>\$</u> -	\$ 2,280,982
PRIOR YEAR TOTALS	\$ 2,350,426	\$ 2,586,790	\$ 2,643,497	\$ -	\$ 2,293,719

For the year ended September 30,

OPERATING FUND

STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCE

REVENUES			
Summer camp fees and sponsorships	\$ 1,712,827	\$	1,592,330
Outdoor Centre	429,133		429,151
Operating donations	230,614		218,382
Tuck shop	118,569		100,739
Seasonal staff donations	37,793		42,724
Bus/Van revenue	26,947		18,124
Miscellaneous	 22,138	_	23,961
TOTAL REVENUES	\$ 2,578,021	\$	2,425,411
EXPENSES			
Staff and benefits	\$ 1,188,125	\$	1,071,124
Administration	307,428		324,959
Facility	272,509		274,009
Food and kitchen	270,656		255,982
Outdoor center	205,565		187,640
Program	163,410		202,844
Tuck shop	84,607		83,829
Promotion	67,374		74,599
Bus/Van expense	23,006		18,588
Interest on long-term debt	 2,068	_	2,458
TOTAL EXPENSES	\$ 2,584,748	\$	2,496,032
DEFICIENCY OF REVENUES OVER EXPENSES	\$ (6,727)	\$	(70,621)
Interfund transfers (Note 9)	 1,508		5,600
NET CHANGE FOR THE YEAR	\$ (5,219)	\$	(65,021)
FUND BALANCE - Beginning	 (20,021)		45,000



(20,021)

(25,240) \$

2019

2018

FUND BALANCE - Ending

CAMP MINI-YO-WE INC. DEVELOPMENT AND CAPITAL ASSET FUNDS STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES

For the year ended September 30,

	De	evelopment Fund	Ca	apital Asset Fund	Total 2019		Total 2018
REVENUES Donations Annual dinner tickets	\$	140,598	\$	<u>-</u>	\$ 140,598	\$	142,153 16,393
EVERNOES	<u>\$</u>	140,598	<u>\$</u>	-	\$ 140,598	\$	158,546
EXPENSES Amortization Minor capital items Promotion	\$	- 11,646 -	\$	136,448 - -	\$ 136,448 11,646 -	\$	139,210 6,188 2,067
	\$	11,646	\$	136,448	\$ 148,094	\$	147,465
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$	128,952	\$	(136,448)	\$ (7,496)	\$	11,081
Interfund transfers (Note 9)		(178,359)	_	178,359	 •	_	
NET CHANGE FOR THE YEAR	\$	(49,407)	\$	41,911	\$ (7,496)	\$	11,081
FUND BALANCE - Beginning	_	(13,232)		2,282,230	 2,268,998		2,257,917
FUND BALANCE - Ending	\$	(62,639)	\$	2,324,141	\$ 2,261,502	\$ 2	2,268,998

STATEMENT OF CASH FLOWS

For the year ended September 30, 2019 2018

CASH AND CASH EQUIVALENTS WERE PROVIDED BY (USED IN):

OPERATING ACTIVITIES				
Excess (deficiency) of revenues over expenses:				
Operating Fund	\$	(6,727)	\$	(70,621)
Development Fund		128,952		150,291
Endowment Fund		1,486		2,833
Capital Asset Fund		(136,448)		(139,210)
	\$	(12,737)	\$	(56,707)
Items not affecting cash:				
Amortization		136,448		139,210
Gain on investments		(5,578)		(2,833)
	\$	118,133	\$	79,670
Net change in non-cash working capital balances:				
Receivables		22,520		72,656
Inventory		(2,441)		(6,268)
Prepaid expenses		(19,705)		9,711
Accounts payable and accrued liabilities		(15,054)		13,382
Government remittances payable		12,104		(6,057)
Deferred revenue		15,141		(53,840)
	\$	130,698	<u>\$</u>	109,254
INVESTMENT ACTIVITIES				
Purchase of capital assets	\$	(178,359)	Ś	(168,593)
Sale of investments	<u> </u>	5,600		5,600
	\$	(172,759)	\$	(162,993)
FINANCING ACTIVITIES				
	\$	(12,000)	Ś	(12,000)
Payments on long-term debt	*	(12,000)	<u>*</u>	(12,000)
DECREASE IN CASH	\$	(54,061)	\$	(65,739)
CASH - Beginning		155,281	_	221,020
		404.055		455.004
CASH - Ending	\$	101,220	\$	155,281

NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

NATURE OF OPERATIONS

Camp Mini-Yo-We Inc. (the "Camp") is a Christian camp whose mission is to develop tomorrow's leaders through life changing adventures in God's creation.

The Camp is incorporated as an organization without share capital under the laws of Ontario. It is a registered charitable organization (RN #11904 1721) under Paragraph 149.1(1) of The Income Tax Act (Canada) and is therefore exempt from income taxes.

1. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

a) Fund Accounting

The Camp uses the fund accounting method. Revenues and expenses are reported according to the fund with which the amounts relate. The Operating Fund reports activity from operations and all other activities not reported in other funds.

Restricted funds are either internally restricted at the discretion of the Board of Directors or externally restricted reporting donations and other amounts over which the Camp does not have complete control and discretion due to restrictions imposed by donors, contributors or other outside parties according to the express purpose for which the funds were created. The restricted funds include the following:

i) Development Fund

Development contributions are reported in the Development Fund. The capital of the fund and the income earned on investments are to be expended on additional equipment, buildings or land. Minor capital items are recorded as expenses in the Development Fund.

ii) Capital Asset Fund

The Capital Asset Fund reports capital assets and expenses directly related to capital assets.

iii) Endowment Fund

Endowment contributions are reported in the Endowment Fund. Investment income and capital appreciation on investments in the Endowment Fund is to be expended on camper sponsorship. The capital of these funds is to be maintained under the terms of each endowment; in the event of a loss on investments, no sponsorships will be paid until the investments recover their original value of \$43,806.



NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

1. SIGNIFICANT ACCOUNTING POLICIES - Continued

b) Revenue Recognition

The Camp follows the restricted fund method of accounting for donations and contributions. Externally restricted donations are recognized as revenue in the fund corresponding to the purpose for which they were contributed. Unrestricted donations are recognized as revenue in the Operating Fund. Restricted contributions for which there is no fund are accounted for using the deferral method.

Summer camp fees, sponsorships, outdoor centre fees, tuck shop and bus/van revenues are recognized in the Operating Fund as revenue when the services are provided and collection is reasonably assured.

Revenue derived from annual dinner tickets is recognized in the Development Fund when received.

c) Cash and Cash Equivalents

Cash and cash equivalents consist of bank balances, including bank overdrafts when bank balances fluctuate from being positive to overdrawn.

d) Inventory

Inventory, consisting of tuck and food, is measured at the lower of cost and net realizable value with cost being determined on a first-in, first-out basis.

e) Capital Assets

Purchased capital assets are recorded in the Capital Asset Fund at cost. Contributed capital assets are recorded at fair value at the date of contribution. Amortization is being provided over the estimated useful life of the assets using the following annual rates and methods:

	Rate	<u>Method</u>
Buildings	10 to 40 years	Straight-line
Equipment	5 to 40 years	Straight-line
Automotive equipment	4 to 10 years	Straight-line

f) Donations in Kind and Contributed Services

Donations in kind are recorded at fair value when fair value can be reasonably estimated and in the case of materials and services, when the materials and services would be normally purchased by the Camp and would be paid for if not donated.

Volunteers contribute substantial amounts of time to assist the Camp in carrying out its activities. Due to the difficulty in determining their fair value, contributed services are not recognized in the financial statements.



NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

1. SIGNIFICANT ACCOUNTING POLICIES - Continued

g) Impairment of Capital Assets

When a capital asset no longer has any long-term service potential to the Camp, the excess of its net carrying amount over any residual value is recognized as an expense in the Capital Asset Fund.

h) Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions based on currently available information. Such estimates and assumptions affect the reported amounts of assets and liabilities as at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from the estimates used.

Significant estimates include the estimated useful life of capital assets.

i) Financial Instruments

Measurement of Financial Instruments

The Camp initially measures all of its financial assets and liabilities at fair value. The Camp subsequently measures all of its financial assets and liabilities at amortized cost, with the exception of temporary investments which are measured at fair value. Changes in fair value are recognized in the excess (deficiency) of revenues over expenses in the applicable fund.

Financial assets measured at amortized cost include cash and receivables. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, and long-term debt.

Other than temporary investments, the Camp has no financial assets measured at fair value and has not elected to carry any other financial asset or liability at fair value.

Impairment

Financial assets measured at amortized cost are tested for impairment when events or circumstances indicate possible impairment. Write-downs, if any, are recognized in excess (deficiency) of revenues over expenses and may be subsequently reversed to the extent that the net effect after the reversal is the same as if there had been no write-down. There are no impairment indicators in the current year.



NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

2. TEMPORARY INVESTMENTS

Temporary investments of the Endowment Fund consist of a portfolio of balanced mutual funds.

3. PREPAID EXPENSES

Included in prepaid expenses is the cashable value of the life insurance policies of \$26,554 (2018 - \$26,554). See Note 10.

4. CAPITAL ASSETS

Capital assets consist of the following:

		2019		2018
	-	Accumulated	Net Book	Net Book
	Cost	Amortization	Value	Value
Land	\$ 58,900	\$ -	\$ 58,900	\$ 58,900
Buildings	3,223,106	1,214,886	2,008,220	1,918,903
Equipment	686,320	463,087	223,233	250,515
Automotive equipment	249,765	219,127	30,638	44,412
Assets under construction	3,150	-	3,150	9,500
	\$ 4,221,241	\$ 1,897,100	\$ 2,324,141	\$ 2,282,230

Assets under construction consist of capital projects not completed at year end. Accordingly, no amortization has been taken.

5. BANK CREDIT FACILITY

The Camp has an available bank credit facility in the amount of \$467,000. This has been made available in the form of the term loans as detailed in Note 7, with the remainder being allocated to a revolving demand operating loan bearing interest at prime plus 1.25%. As security for the bank credit facility, the Camp has given a collateral first mortgage on the main property limited to \$500,000 and a general security agreement over the assets of the Camp.

At year end, the balance on the revolving demand operating loan is \$nil (2018 - \$nil).



NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

6. DEFERRED REVENUE

Deferred revenue consists of deposits received for services to be provided in subsequent years. The change in the deferred revenue balance for the year is as follows:

	2019		2018
Balance - Beginning	\$ 119,487	\$	50,269
Deferred revenue Amounts recognized as revenue - Operating Fund	 134,628 (119,487)	_	119,487 (50,269)
Balance - Ending	\$ 134,628	\$	119,487
ONG-TERM DERT			

7. LONG-TERM DEBT

Long-term debt consists of the following:

		2019		2018
Term loan - prime plus 1.5%, matures September 2027, secured by the main camp property with a net book value of \$1,977,803, principal payments	\$	31.638	ŝ	43.638
of \$1,000 per month Less: Current portion	<u> </u>	12,000		12,000
	\$	19,638	\$	31,638

Principal payments over the next three years are as follows:

2020	\$ 12,000
2021	12,000
2022	 7,638
	\$ 31,638

The loan includes a financial covenant which requires the Camp to maintain a debt service coverage ratio of 110%. As at September 30, 2019, the Camp is not compliant with this covenant.



NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

8. FINANCIAL INSTRUMENTS

Risks and Concentrations

The Camp is exposed to various risks through its financial instruments. The following analysis provides a summary of the Camp's exposure to and concentrations of risk at September 30, 2019:

a) Credit Risk

Credit risk is the risk that one party to a financial instrument will cause financial loss for the other party by failing to discharge an obligation. The Camp's main credit risks relate to its receivables. The Camp provides credit to its clients in the normal course of operations. There were no concentrations of credit risk as at September 30, 2019. There has been no change in the assessment of credit risk from the prior year.

b) Liquidity Risk

Liquidity risk is the risk that the Camp will encounter difficulty in meeting obligations associated with financial liabilities. The Camp is exposed to this risk mainly with respect to its accounts payable and accrued liabilities and long-term debt. The Camp manages this risk by managing its working capital, ensuring that sufficient credit is available, and by generating sufficient cash flow from operations. There has been no change in the assessment of liquidity risk from the prior year.

c) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk, and price risk. The Camp is mainly exposed to interest rate risk and price risk as follows:

i) Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. As described in Notes 5 and 7, the Camp is exposed to interest rate risk with respect to its bank credit facility. The Camp does not currently hold any financial instruments to mitigate this risk. The exposure to this risk fluctuates as the debt and related interest rates change from year to year.

ii) Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Camp is exposed to price risk through its mutual fund holdings. The exposure to this risk fluctuates as the Camp's investments change from year to year.



NOTES TO FINANCIAL STATEMENTS

SEPTEMBER 30, 2019

9. INTER-FUND TRANSFERS

Inter-fund transfers during the year are as follows:

Reference	Operating Fund	Capital Asset Fund	Endowment Fund	Development Fund
a)	\$ -	\$ 178,359		\$ (178,359)
b)	1,508	-	(1,508)	
	\$ 1,508	\$ 178,359	\$ (1,508)	<u>\$ (178,359)</u>

- a) The Development Fund transferred \$178,359 (2018 \$168,593) to the Capital Asset Fund to cover the net capital asset acquisitions.
- b) The Endowment Fund transferred \$1,508 (2018 \$5,600) to the Operating Fund to fund camp sponsorships.

10. CONTINGENCY

The Camp owns and is the beneficiary of life insurance policies worth approximately \$1,000,000. The face value of these policies will be taken into income when they mature.

